

Financial statements of:

THE TIWAHE FOUNDATION

Years ended
December 31, 2019 and 2018

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INDEPENDENT AUDITOR'S REPORT

Board of Directors
The Tiwahe Foundation
Minneapolis, Minnesota

We have audited the accompanying financial statements of The Tiwahe Foundation (a nonprofit organization), which comprise the statements of financial position as of December 31, 2019 and 2018, the related statements of activities and change in net assets, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Tiwahe Foundation as of December 31, 2019 and 2018, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Emphasis of Matters

As discussed in Note 1 to the financial statements, on January 1, 2019, the Foundation adopted Financial Accounting Standards Board's Accounting Standards ASC 606 – Revenue from Contracts with Customers. The requirements of the ASC have been applied retrospectively to all periods presented. The Foundation also adopted the Financial Accounting Standards Board's Accounting Standards (ASU) 2018-08, *Not-for-Profit Entities (Topic 958) – Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made*. The requirements of the ASU have been applied retrospectively in 2019. The adoption of the guidance has not impacted the timing or amount of revenue recognized. Our opinion is not modified with respect to this matter.

*Schechter Dokken Kanter
Andrews & Silver Ltd.*

June 8, 2020

THE TIWAHE FOUNDATION

STATEMENTS OF FINANCIAL POSITION

DECEMBER 31

	<u>2019</u>	<u>2018</u>
Assets:		
Current assets:		
Cash	\$ 418,271	\$ 345,932
Certificates of deposit	527,539	525,641
Pledges and grants receivable, net	211,691	418,017
Prepaid expense	6,333	4,392
	<u>1,163,834</u>	<u>1,293,982</u>
Total current assets		
Other assets:		
Investments	5,529,226	4,621,581
Pledges and grants receivable, net of current portion	80,712	159,639
	<u>5,609,938</u>	<u>4,781,220</u>
Total assets	<u>\$ 6,773,772</u>	<u>\$ 6,075,202</u>
Liabilities and net assets:		
Current liabilities:		
Accounts payable	\$ 6,879	\$ 4,910
Accrued expenses	3,554	5,117
	<u>10,433</u>	<u>10,027</u>
Total current liabilities		
Net assets:		
Without donor restrictions:		
Undesignated	632,591	416,734
Designated by the board for endowment	1,762,779	1,029,134
Total without donor restrictions	<u>2,395,370</u>	<u>1,445,868</u>
With donor restrictions	<u>4,367,969</u>	<u>4,619,307</u>
Total net assets	<u>6,763,339</u>	<u>6,065,175</u>
Total liabilities and net assets	<u>\$ 6,773,772</u>	<u>\$ 6,075,202</u>

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THE TIWAHE FOUNDATION

	2019		
	Without donor restrictions	With donor restrictions	Total
Support and revenue:			
Foundations and corporations	\$ 12,500	\$ 179,848	\$ 192,348
In-kind	8,000		8,000
Individual donations	30,955	6,984	37,939
Net investment return (loss)	916,522		916,522
Special event, less costs of direct benefits to donors of \$27,070 and \$28,074 for 2019 and 2018, respectively	14,404		14,404
Net assets released from restrictions	438,170	(438,170)	
Total support and revenue	<u>1,420,551</u>	<u>(251,338)</u>	<u>1,169,213</u>
Expenses:			
Program services	255,668		255,668
Management and general	152,440		152,440
Fundraising	62,941		62,941
Total expenses	<u>471,049</u>		<u>471,049</u>
Change in net assets	949,502	(251,338)	698,164
Net assets, beginning	<u>1,445,868</u>	<u>4,619,307</u>	<u>6,065,175</u>
Net assets, ending	<u>\$ 2,395,370</u>	<u>\$ 4,367,969</u>	<u>\$ 6,763,339</u>

See notes to financial statements.

STATEMENTS OF ACTIVITIES AND CHANGE IN NET ASSETS
YEARS ENDED DECEMBER 31

2018		
Without donor restrictions	With donor restrictions	Total
\$ 4,000	\$ 609,209	\$ 613,209
12,500		12,500
20,527	28,130	48,657
(317,829)		(317,829)
28,969		28,969
641,753	(641,753)	
389,920	(4,414)	385,506
333,229		333,229
197,453		197,453
63,273		63,273
593,955		593,955
(204,035)	(4,414)	(208,449)
1,649,903	4,623,721	6,273,624
\$ 1,445,868	\$ 4,619,307	\$ 6,065,175

THE TIWAHE FOUNDATIONSTATEMENTS OF CASH FLOWS
YEARS ENDED DECEMBER 31

	<u>2019</u>	<u>2018</u>
Cash flows from operating activities:		
Change in net assets	\$ 698,164	\$ (208,449)
Adjustments to reconcile change in net assets to net cash used in operating activities:		
Endowment net investment (loss) return	(904,307)	326,214
Contributions restricted to endowment	(6,934)	(121,796)
Bad debt expense	38,617	14,081
Increase (decrease) in assets:		
Pledges and grants receivable	169,650	(36,200)
Prepaid expenses	(1,941)	(3,397)
Increase (decrease) in liabilities:		
Accounts payable	1,969	(6,294)
Accrued expenses	(1,563)	(1,345)
Net cash used in operating activities	<u>(6,345)</u>	<u>(37,186)</u>
Cash flows used in investing activities:		
Purchase of endowment investments	(174,000)	(150,000)
Receipt of endowment investment distribution	170,662	137,135
Net (purchase) sale of certificates of deposit	<u>(1,898)</u>	<u>(16,043)</u>
Net cash used in investing activities	<u>(5,236)</u>	<u>(28,908)</u>
Cash flows provided by financing activities, contributions restricted to endowment	<u>83,920</u>	<u>202,442</u>
Net increase in cash	72,339	136,348
Cash, beginning	<u>345,932</u>	<u>209,584</u>
Cash, ending	<u>\$ 418,271</u>	<u>\$ 345,932</u>

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THE TIWAHE FOUNDATION

	2019				
	Support services			Total support services	Total expenses
	Program services	Management and general	Fundraising		
Expenses:					
Salaries	\$ 61,522	\$ 79,542	\$ 35,032	\$ 114,574	\$ 176,096
Payroll taxes	5,629	3,665	1,678	5,343	10,972
Employee benefits	11,859	8,406	3,735	12,141	24,000
Grants to individuals	93,186	-	-	-	93,186
Professional fees	34,794	49,625	12,691	62,316	97,110
Supplies	2,416	1,574	-	1,574	3,990
Memberships/dues	275	-	-	-	275
Occupancy	8,194	5,335	2,443	7,778	15,972
Equipment rental/office expense	72	47	21	68	140
Telephone	2,171	1,413	647	2,060	4,231
Postage	602	392	179	571	1,173
Printing	2,216	1,261	577	1,838	4,054
Database/website	17,642	-	2,709	2,709	20,351
Travel/meetings	10,376	818	-	818	11,194
Special events	1,326	863	27,465	28,328	29,654
Insurance	754	491	225	716	1,470
Miscellaneous	2,634	42,470	2,609	45,079	47,713
Total expenses	255,668	195,902	90,011	285,913	541,581
Less investment fees included with investment return (loss) on the statement of activities	-	(43,462)	-	(43,462)	(43,462)
Less special event cost of direct benefits to donors included with revenues on the statement of activities	-	-	(27,070)	(27,070)	(27,070)
Total functional expenses	\$ 255,668	\$ 152,440	\$ 62,941	\$ 215,381	\$ 471,049

See notes to financial statements.

STATEMENTS OF FUNCTIONAL EXPENSES
YEARS ENDED DECEMBER 31

2018				
Program services	Support services		Total support services	Total expenses
	Management and general	Fundraising		
\$ 62,913	\$ 98,701	\$ 35,120	\$ 133,821	\$ 196,734
7,319	6,095	2,081	8,176	15,495
13,330	11,987	4,149	16,136	29,466
100,450	-	-	-	100,450
56,135	60,867	7,146	68,013	124,148
2,437	2,537	-	2,537	4,974
1,000	604	206	810	1,810
8,103	6,749	2,304	9,053	17,156
1,304	1,086	371	1,457	2,761
1,881	1,567	535	2,102	3,983
462	385	131	516	978
415	346	118	464	879
21,864	-	1,318	1,318	23,182
21,486	4,420	13	4,433	25,919
1,308	1,090	28,446	29,536	30,844
1,173	977	334	1,311	2,484
31,649	35,117	9,075	44,192	75,841
333,229	232,528	91,347	323,875	657,104
-	(35,075)	-	(35,075)	(35,075)
-	-	(28,074)	(28,074)	(28,074)
<u>\$ 333,229</u>	<u>\$ 197,453</u>	<u>\$ 63,273</u>	<u>\$ 260,726</u>	<u>\$ 593,955</u>

1. Summary of significant accounting policies:**Nature of organization:**

The mission of The Tiwahe Foundation is to provide resources to American Indian people to live culturally centered, economically independent and healthy lives-grounded in sovereignty and indigenous worldview.

Seventh Generation Endowment Campaign-- The endowment campaign (started in 2009) has been a major strategic directive of the foundation to support the American Indian Family Empowerment Program and leadership development. Nearly reaching its goal of \$6 million, Tiwahe Foundation completed active fundraising for the campaign in the beginning of 2018.

Description of programs:

American Indian Family Empowerment Program (AIFEP) – AIFEP operates as a grant-making program centered in American Indian culture and values to strengthen individuals and families and positively impact the American Indian community. As the flagship program, Tiwahe Foundation carries this vision forward to expand work and further philanthropy in the American Indian community.

Oyate Network Leadership Program – Oyate Network Leadership Program provides resources to urban, tribal and rural American Indian leaders across Minnesota. This program consists of creating broad networks, providing leadership trainings, access to an on-line platform, and grants for alumni-led projects. Originally founded in collaboration with Blandin Reservation Community Leadership Program, Native Nation Rebuilders, and other American Indian leadership initiatives, this program collectively has over 2,000 leadership alumni. Our goal is to build relationships and leadership skills. Our participants develop grassroots projects that address social change and innovation from a cultural perspective.

Basis of presentation:

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

1. Summary of significant accounting policies (continued):

Net assets classifications:

The Foundation classifies its net assets and revenues, gains, and losses based on the existence or absence of donor imposed restrictions. Accordingly, net assets of the Foundation and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor (or certain grantor) imposed restrictions. Designated amounts represent those revenues which the board has set aside for a particular purpose.

Net Assets With Donor Restrictions – Net assets subject to donor- (or certain grantor-) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. We reported contributions restricted by donors as increases in net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions, depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.

Certificates of deposit:

Certificates of deposit consist of instruments having an original maturity of three months or greater and are stated at cost plus accrued interest.

Concentrations:

The Foundation maintains its cash in one financial institution located in Minnesota. At times, bank balances may be in excess of the FDIC insurance limit. The Foundation has not experienced any loss associated with this practice.

At December 31, 2019 and 2018, approximately 58 % and 48% of pledges and grants receivable were from two and three donors, respectively.

Fair value measurements:

The Foundation measures fair value using a three-level hierarchy for fair value measurements based upon the transparency of inputs to the valuation of an asset or liability. Inputs may be observable or unobservable and refer broadly to the assumptions that market participants would use in pricing the asset or liability. Observable inputs reflect the assumptions market participants would use in pricing the asset or liability based on market data obtained from sources independent of the reporting entity. Unobservable inputs reflect the reporting entity's own assumptions about the assumptions that market participants would use in pricing the asset or liability developed based on the best information available in the circumstances.

1. Summary of significant accounting policies (continued):

Fair value measurements (continued):

The objective of a fair value measurement is to determine the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (an exit price). Accordingly, the fair value hierarchy gives the highest priority to quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). The Foundation uses valuation techniques consistent with the market, income and cost approaches to measure fair value.

The inputs used to measure fair value are categorized into the following three categories:

Level 1 – Inputs that reflect unadjusted quoted prices in active markets for identical investments, such as stocks, corporate and government bonds that the Foundation has the ability to access as of the measurement date.

Level 2 – Inputs, other than quoted prices, that are observable for the asset or liability either directly or indirectly, including inputs from markets that are not considered to be active.

Level 3 – Inputs that are unobservable. Unobservable inputs reflect the Foundation’s own assumptions about the factors market participants would use in pricing an investment, and is based on the best information available in the circumstances.

Receivables:

Pledge and grants receivable are reported at fair value at the date the promise is received. Pledges and grants that are expected to be collected within one year are recorded at their net realizable value. Those that are expected to be collected in future years are recorded at the present value of the amount to be collected. The discounts on those amounts are computed using an imputed interest rate applicable to the year in which the pledge is received. Conditional pledges and grants are not included as support until such time as the conditions are substantially met.

Allowance for doubtful accounts:

The carrying amount of operating pledges is reduced by a valuation allowance that reflects management’s best estimate of the amounts that will not be collected. Management estimates this allowance based on historical collection trends. Management also individually reviews all delinquent balances for significant pledges which are potentially uncollectible. After all attempts to collect a pledge have failed, the receivable is written-off against the allowance.

Investments:

At December 31, 2019 and 2018, investments consisted mainly of an endowment fund held at the Minneapolis Foundation. In general, investments are exposed to various risks, such as interest rate, credit and overall market volatility risk. Due to the level of risk associated with certain investments, it is reasonably possible that changes in the values of the investments will occur in the near term and that such changes could materially affect investment balances and the amounts reported in the statement of financial position. Net investment return or loss is reported in the statement of activities and consists of interest and dividends, realized and unrealized gains and losses less external and direct internal investment expenses.

1. Summary of significant accounting policies (continued):

Unearned revenue:

Unearned revenues arise when conditional contributions are received before the related matching conditions are satisfied. These unearned revenues will be recognized as contributions revenue as the applicable matching conditions are met.

Revenue recognition:

The Foundation records donations when it has been determined that there is a legal right to the donation and the amount is subject to reasonable estimation. Donations consist mainly of donations from foundations, corporations and individual donations. Unconditional promises are recorded as revenue at the time the promise is made. Conditional promises are recorded when the condition has been satisfied. Bequests are recorded at the estimated fair value to be received when they have gone through probate.

Revenues and public support are reported as an increase in net assets without donor restrictions unless use of the related asset is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restrictions. Gains and losses on investments and other assets or liabilities are reported as an increase or a decrease in net assets without donor restrictions unless their use is restricted by explicit donor stipulations. Donor restricted contributions, the restriction of which are met in the same year as the contributions are made, are reported as contributions without donor restrictions. Expirations of temporary restrictions on net assets are reported as net assets released from restrictions.

Functional expenses:

Expenses relating to grants to individuals, supplies, database/ website, and travel/meetings are directly identified with the program or supporting services to which they relate. The remaining expenses that are not directly identifiable are allocated to program and supporting services on the basis of actual time spent by Foundation personnel within the program and supporting services functions.

Income tax:

The Foundation has been recognized by the Internal Revenue Service (IRS) as a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code (the Code) and, accordingly, is generally not subject to income taxes, except for taxes pertaining to unrelated business income. The Foundation is exempt from state taxes under Minnesota Statute 290.05. Therefore, there is no provision for income taxes. The Foundation is not a private foundation under the Internal Revenue Code and charitable contributions by donors are tax deductible.

Use of estimates:

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

1. Summary of significant accounting policies (continued):

Change in accounting principles:

The Financial Accounting Standards Board (FASB) has issued two Accounting Standard Updates affecting the Foundation's revenue recognition. The first, Accounting Standards Update No. 2014-09, Revenue from Contracts with Customers (Topic 606) affects contracts with customers. The core principle of this Update is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for the good or services. This Update requires entities to make new judgements and estimates and provide expanded disclosures about revenue. The second, Accounting Standards Update No. 2018-08, Not-For-Profit Entities (Topic 958): Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made, establishes standards for characterizing grants and similar contracts with resource providers as either exchange transactions or conditional contributions. Adoption of this guidance in 2019 did not impact the timing or amount of revenue recognized.

Reclassifications:

Certain reclassifications have been made to the 2018 financial statements to conform to the 2019 presentation.

Subsequent events:

Management has evaluated for subsequent events through June 8, 2020, the date the financial statements were available for issuance.

Subsequent to the end of the year the national and global economies suffered significant setbacks during the COVID 19 outbreak, and the value of the investments of the Foundation declined along with the investment markets. Accordingly, the reported values of investments and net assets have declined since year end.

In response to the COVID 19 outbreak, the Foundation has complied with the state of Minnesota's directives and has acted to shift all of its functions to operate remotely. The Board of Directors has authorized the Organization to pursue emergency public and private assistance programs.

Subsequent to fiscal year end the Organization received a Paycheck Protection Program loan from the Small Business Administration for \$30,670 on May 8th, 2020 . Under the program the loan can be forgiven if the funds are spent on eligible expenses. Based on the tracking of eligible expenses, management believes the loan will be forgiven based on current guidelines provided by the Small Business Administration. If any of the funds remain a loan, the loan has a maturity date of May 8th, 2022 (2 years after the Loan date) and an interest rate of 1% per annum. Payments are deferred for six months immediately following the date of the loan.

2. Liquidity and availability: _____

Tiwahe Foundation receives significant grants and contributions with donor restrictions to be used in accordance with the associated time and purpose restrictions. Tiwahe Foundation also receives gifts to its endowment that will exist in perpetuity with the income generated from the endowment to be used to fund the AIFEP program. The majority of the support Tiwahe Foundation receives is with donor restrictions for annual program funding needs, with the remainder funded by contributions and investment income without donor restrictions.

The Foundation considers investment income without donor restrictions, contributions without donor restrictions and grants and contributions with donor restrictions for use in current programs which are ongoing, major, and central to its annual operations to be available to meet cash needs for general expenditures. General expenditures include program expenses, grant commitments, administrative and general expenses and fundraising expenses expected to be paid in the subsequent year.

Tiwahe Foundation regularly monitors the availability of resources required to meet its operating needs while also striving to maximize the investment of its available funds. Tiwahe Foundation has various sources of liquidity at its disposal, including cash and certificates of deposits. The certificates of deposits are invested in such a manner whereby approximately 25% of certificate of deposits mature on a quarterly basis. Prior to the each scheduled certificate of deposit maturity, Tiwahe Foundation evaluates the next quarter’s cash requirements and determines whether to cash in the matured certificate of deposit or to reinvest the certificate of deposit for another year.

The following represents the Foundation’s financial assets available to meet general expenditures over the next twelve months at December 31, 2019 and 2018:

	<u>2019</u>	<u>2018</u>
Financial assets at year end:		
Cash	\$ 418,271	\$ 345,932
Certificates of deposit	527,539	525,641
Pledges and grants receivable, net	<u>211,691</u>	<u>418,017</u>
	1,157,501	1,289,590
Less pledges receivable restricted to endowment	<u>(193,641)</u>	<u>(234,917)</u>
Financial assets available to meet general expenditures over the next twelve months	<u>\$ 963,860</u>	<u>\$ 1,054,673</u>

3. Pledges and grants receivable: _____

Unconditional promises are recorded as contributions receivable and revenue of the appropriate net asset category. The discount rate used on pledges was 4%.

Promises to give at December 31, 2019 and 2018 are as follows:

	<u>2019</u>	<u>2018</u>
Pledges receivable	\$ 305,975	\$ 414,908
Operating grants receivable	22,550	192,200
Less discounts to net present value	<u>(8,126)</u>	<u>(12,074)</u>
Pledges and grants receivable	320,399	595,034
Less allowance for doubtful accounts	<u>(27,996)</u>	<u>(17,378)</u>
 Pledges and grants receivable, net	 <u>\$ 292,403</u>	 <u>\$ 577,656</u>
 Amounts due in:		
Less than one year	\$ 211,691	\$ 418,017
One to five years	80,612	159,536
Over five years	<u>100</u>	<u>103</u>
	 <u>\$ 292,403</u>	 <u>\$ 577,656</u>

4. Fair value: _____

The Foundation uses fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. For additional information on how the Foundation measures fair value refer to Note 1 – Summary of Significant Accounting Policies.

The following table presents the fair value hierarchy for the balances of the assets of the Foundation measured at fair value on a recurring basis as of December 31, 2019 and 2018.

	<u>2019</u>			
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Minneapolis Foundation holdings	<u>\$ 0</u>	<u>\$ 5,529,226</u>	<u>\$ 0</u>	<u>\$ 5,529,226</u>
	<u>2018</u>			
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Minneapolis Foundation holdings	<u>\$ 0</u>	<u>\$ 4,621,581</u>	<u>\$ 0</u>	<u>\$ 4,621,581</u>

The investments are held at the Minneapolis Foundation. The assets are held and invested in the social impact growth strategy fund. The Foundation records the value of the investments based on information received from the Minneapolis Foundation.

5. In-kind support:

The Foundation received donated accounting services and recognized in-kind revenue and professional fees totaling \$8,000 and \$12,500 for the years ended December 31, 2019 and 2018, respectively.

6. Net assets with donor restrictions:

Net assets with donor restrictions as of December 31, 2019 and 2018 are available for the following purposes or periods:

	<u>2019</u>	<u>2018</u>
Subject to expenditure for specified purpose:		
Alumni Network Program	\$ 142,379	\$ 168,855
Oyate Network Program	-	70,000
Subject to passage of time, pledges	135,681	258,860
Subject to NFP endowment spending policy and appropriation:		
General endowment	3,766,447	3,592,447
Pledges receivable and cash not yet transferred to endowment investments: restricted to general endowment	<u>323,462</u>	<u>529,145</u>
	<u>\$ 4,367,969</u>	<u>\$ 4,619,307</u>

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose or lapse of time restrictions.

	<u>2019</u>	<u>2018</u>
Time restriction	\$ 303,191	\$ 420,182
Purpose restriction	<u>134,979</u>	<u>221,571</u>
	<u>\$ 438,170</u>	<u>\$ 641,753</u>

7. Leases:

The Foundation has entered into a lease agreement for office space, with minimum monthly rental payments of \$1,783 beginning July 1, 2020 with an annual escalator of 3% through June 30, 2025 plus common area maintenance (CAM) charges. The total future minimum rental commitments as of December 31, 2019, are as follows:

<u>Year ending</u> <u>December 31</u>	<u>Amount</u>
2020	\$ 18,796
2021	21,713
2022	22,365
2023	23,036
2024	23,727
2025	12,039

Total rent expense in connection with office rental was \$15,972 and \$17,156 for the years ended December 31, 2019 and 2018, respectively.

8. Endowment:

The Foundation's endowment funds consist of donor contributions received and invested by the Foundation for AIFEP operations and leadership initiatives. As required by generally accepted accounting principles, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

The State of Minnesota enacted the Uniform Prudent Management of Institutional Funds Act of 2006 (UPMIFA) effective August 1, 2008, the provisions of which apply to endowment funds existing on or established after that date. The Foundation's Board of Directors has determined that the majority of the Foundation's net assets restricted to endowment meet the definition of endowment funds under UPMIFA. Based on the Foundation's interpretation of UPMIFA, the Foundation has reviewed all of its endowment funds.

The Board of Directors of the Foundation has interpreted the UPMIFA as requiring the preservation of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as net assets restricted to endowment (a) the original value of gifts to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. In accordance with UPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds: (1) the duration and preservation of the various funds, (2) the purposes of the donor-restricted endowment funds, (3) general economic conditions, (4) the possible effect of inflation and deflation, (5) the expected total return from income and the appreciation of investments, (6) other resources of the Foundation, and (7) the Foundation's investment policies.

8. Endowment (continued):

Investment return objectives, risk parameters and strategies:

The Foundation has adopted investment and spending policies, approved by the Board of Directors, for endowment investments that attempt to provide a predictable stream of funding to support payments for the program supported by the endowment funds while also maintaining the purchasing power of those endowment assets over the long-term. Accordingly, the investment process seeks to achieve an after-cost total real rate of return, including investment income as well as capital appreciation, which exceeds the annual distribution with acceptable levels of risk. Endowment investments are invested in a well-diversified asset mix, which includes equity and debt securities that is intended to result in a consistent inflation-protected rate of return that has sufficient liquidity to make an annual distribution of 2-3% of the annualized market value of the endowment principal, while growing the funds if possible.

Therefore, the Foundation expects its endowment investments, over time, to produce an average rate of return equal to or greater than the CPI plus the 2-3% spending policy rate over a rolling ten year period. Actual returns in any given year may vary from this amount. Investment risk is measured in terms of the total endowment investments; investment assets and allocation between asset classes and strategies are managed to not expose the fund to unacceptable levels of risk.

Spending policy:

The Foundation has a policy of appropriating for distribution each year 2-3% of the annualized market value of the endowment principal. In establishing this policy, the Foundation considered the long-term expected return on its endowment investments, the nature and duration of the endowment investments, all of which must be maintained in perpetuity because of donor restrictions, and the possible effects of inflation. The Foundation expects the current spending policy to allow its endowment investments to grow at an average rate greater than the CPI plus the 2-3% spending policy, annually. This is consistent with the Foundation's objective to maintain the purchasing power of the endowment investments as well as to provide additional real growth through new gifts and investment return. From time to time, certain donor-restricted endowment funds may have fair values less than the amount required to be maintained by donors or by law (underwater endowments). We have interpreted UPMIFA to permit spending from underwater endowments in accordance with prudent measures required under law.

Board designated endowment:

In accordance with UPMIFA, the Foundation seeks to preserve the purchasing power of the endowment investments over time and to appropriate as board designated endowment the portion of endowment investments that is in excess of the inflation-adjusted value of the contributions to the endowment. As of the close of each fiscal year, the Foundation will determine the amount to be appropriated from the endowment investments in accordance with spending policy and the value of the endowment investments net of that appropriation. To the extent the total value of endowment investments exceed the value of the endowment net of the appropriation, such excess will be considered the board designated endowment. No distributions will be made from the board designated endowment investments until the combined value of the endowment investments exceed \$6,000,000 unless the Foundation's Board of Directors determines that special circumstances warrant earlier distribution. After the combined value of the endowment investments exceed \$6,000,000, the Foundation may appropriate board designated endowment investments in accordance with the spending policy noted above.

8. Endowment (continued):

Composition endowment funds as of December 31, 2019 and 2018, are as follows:

	Board designated without donor restrictions	With donor restrictions	Total
	<u> </u>	<u> </u>	<u> </u>
Endowment investments, January 1, 2018	\$ 1,355,348	\$ 3,579,582	\$ 4,934,930
Investment return, net	(326,214)		(326,214)
Contributions	<u> </u>	<u>12,865</u>	<u>12,865</u>
Endowment investments, December 31, 2018	1,029,134	3,592,447	4,621,581
Investment return, net	904,307		904,307
Distributions	(170,662)		(170,662)
Contributions	<u> </u>	<u>174,000</u>	<u>174,000</u>
Endowment investments, December 31, 2019	<u>\$ 1,762,779</u>	<u>\$ 3,766,447</u>	<u>\$ 5,529,226</u>